

INVESTOR PRESENTATION Q1 2025



∠REJLERS

REJLERS AT A GLANCE

NORDIC PRESENCE

Rejlers is one of the leading engineering consultancy firms in the Nordic region. Our cutting-edge expertise helps companies, public authorities and other organisations meet the societal challenges of tomorrow. We create value as a catalyst for our customers' efforts to achieve a sustainable society.

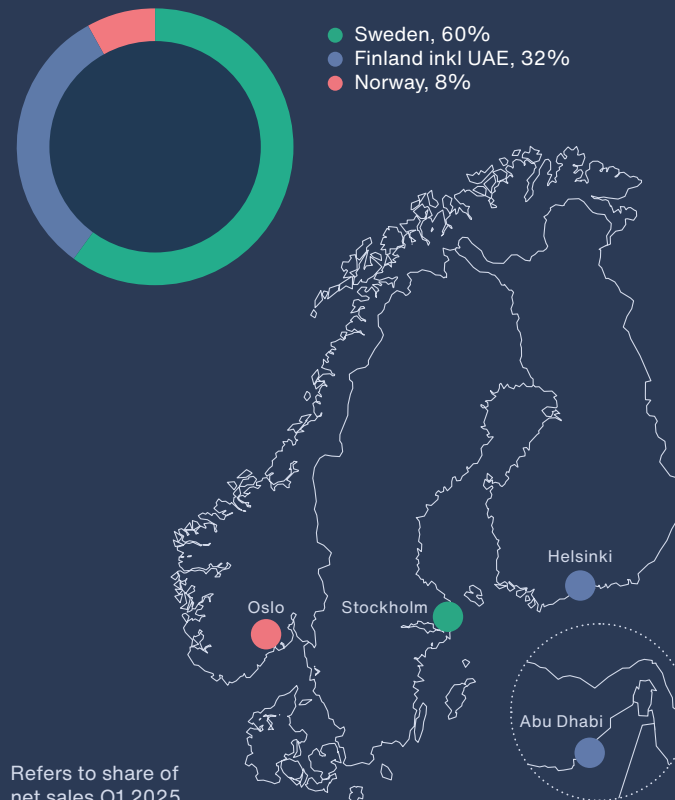
STRONG PLATFORM

Rejlers has a strong foundation, with over 80 years of history, a team of app 3,300 experts, a large network of qualified partners, and high customer satisfaction.

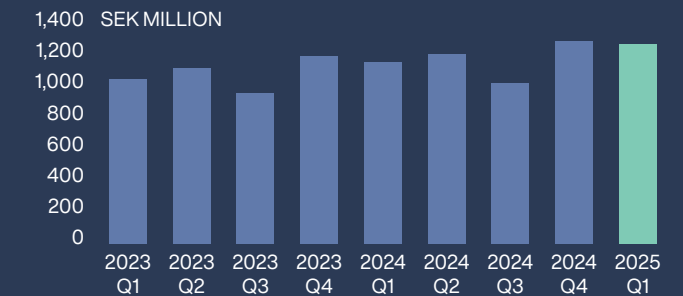
OUR CUSTOMER OFFERING

- To accelerate value and profitability
- To catalyze our customers' transformation within the Energy transition, Industry transformation and by futureproofing communities
- To contribute with knowledge and innovation
- To transform business by being the engine in the project

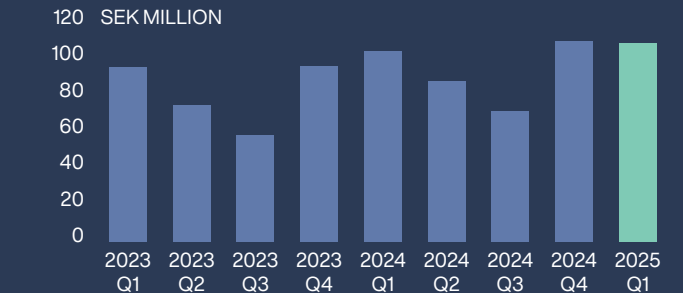
NET SALES DISTRIBUTION



NET SALES DEVELOPMENT



EBITA DEVELOPMENT



OPERATIONAL HIGHLIGHTS Q1 2025



1,201.3

Revenues: SEK 1,201.3 million (1,096.0), + 9.6 %

102.5

EBITA: SEK 102.5 million (98.3)

+100

Another record in EBITA, SEK +100 million in a quarter

2030

Sustainable business strategy aiming for 2030

8.7 %

Strong organic growth, 8.7 % (1.0)

8.5 %

EBITA margin: 8.5 % (9.0)



Good utilisation and higher fees



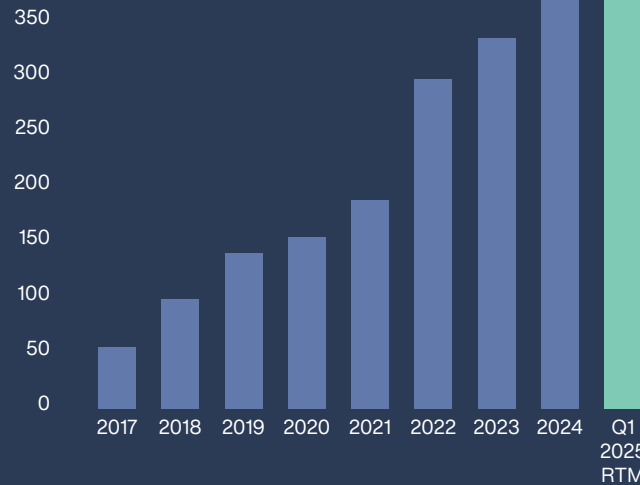
The transformation continues

REJLERS 8 YEARS

ADJ. EBITA, RTM

366.5 SEK M

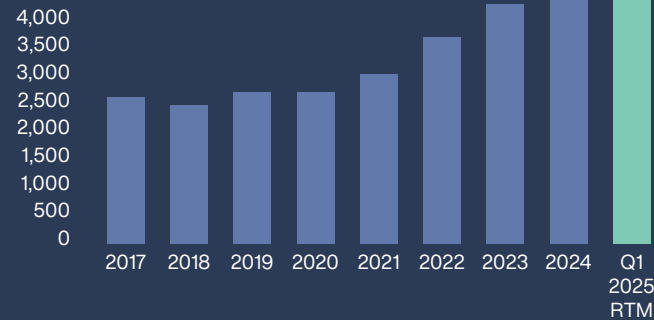
400 SEK MILLION



NET SALES, RTM

4,536 SEK M

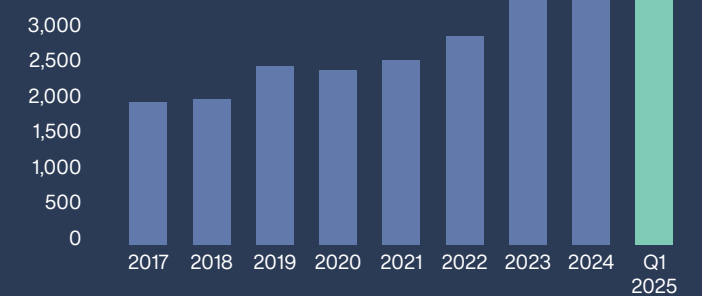
4,500 SEK MILLION



EMPLOYEES

3,282

3,500 NUMBER



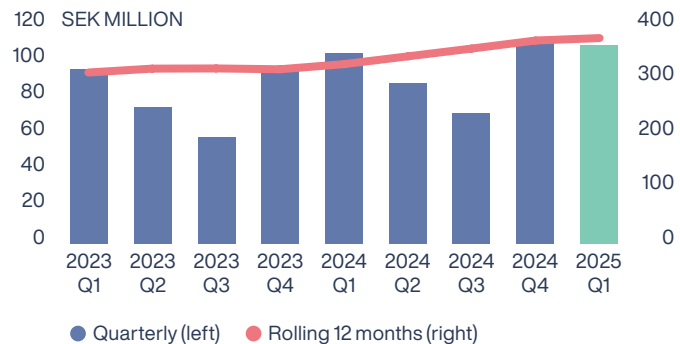
FINANCIAL HIGHLIGHTS

REJLERS GROUP

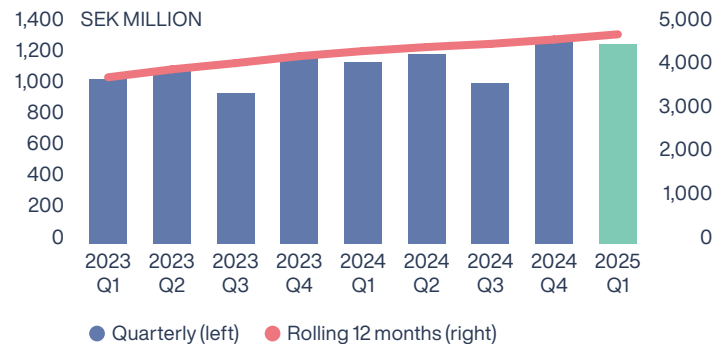
Q1 2025

- Net sales SEK 1,201.3 million (1,096.0), + 9.6 %
- EBITA SEK 102.5 million (98.3)
- EBITA margin 8.5 % (9.0)
- Earnings per share before dilution SEK 2.96 (2.91)

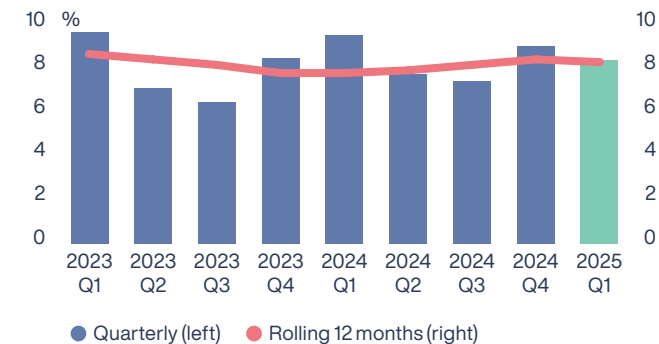
EBITA



NET SALES



EBITA MARGIN



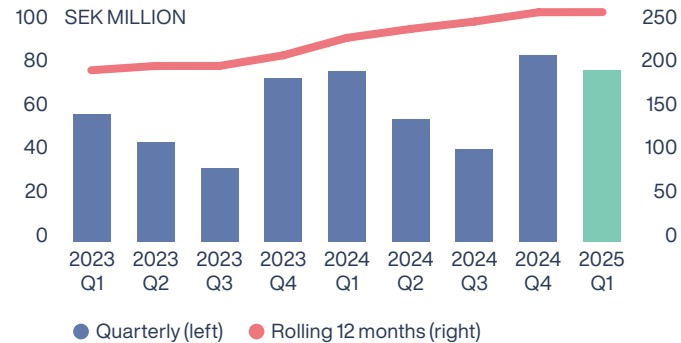
FINANCIAL HIGHLIGHTS

REJLERS SWEDEN

Q1 2025

- Net sales amounted to SEK 742.1 million (682.0)
- EBITA SEK 73.7 million (73.6)
- EBITA margin 9.9 % (10.8)

EBITA



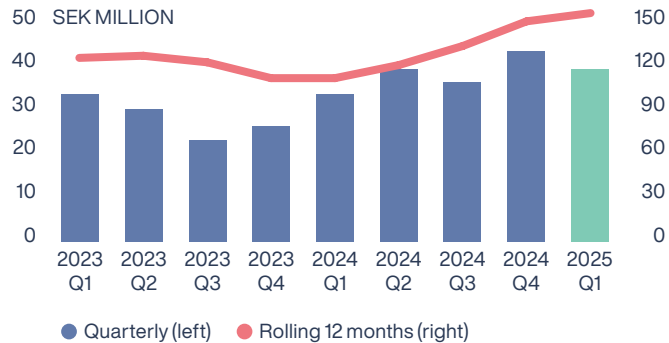
FINANCIAL HIGHLIGHTS

REJLERS FINLAND

Q1 2025

- Net sales amounted to SEK 385.0 million (336.6)
- EBITA SEK 37.2 million (31.8)
- EBITA margin 9.7 % (9.4)

EBITA



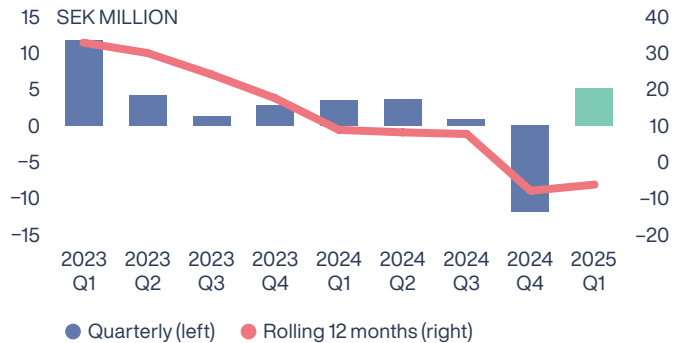
FINANCIAL HIGHLIGHTS

REJLERS NORWAY

Q1 2025

- Net sales amounted to SEK 91.8 million (81.0)
- EBITA SEK 4.8 million (3.3)
- EBITA margin 5.2 % (4.1)

EBITA



A man and a woman are standing outdoors in front of a blurred background of green trees and a blue sky. The man, on the left, has a beard and is wearing a brown button-down shirt with headphones around his neck and a smartwatch on his left wrist. The woman, on the right, has long dark hair and is wearing a black top, holding a laptop. Overlaid on the image are various white digital and tech-themed icons, including a recycling symbol, binary code, a star, a musical note, a lightbulb, a gear, a network diagram, and a stylized building. The overall aesthetic is modern and tech-oriented.

THANK YOU!

△REJLERS